

## **Historic, Archive Document**

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223  
SEPTEMBER 1, 1931

Better Blooming Bulbs

# HEBERLING'S GLADIOLUS

Corn Belt Grown

J. H. HEBERLING

RECEIVED  
★ NOV 23 1931 ★  
U. S. Department of Agriculture.  
EASTON, ILLINOIS

## TO OLD CUSTOMERS

Many thanks for your orders last Spring. Here is hoping that you have had good results with the stock you purchased of me (as many have whom I have heard from) and to assure you that I stand back of my stock ready to make good should the fault be mine. And further, that I may have the pleasure of again serving you.

## TO NEW CUSTOMERS

I am offering the best in exhibition, rare and standard Gladiolus that I believe without exaggeration I can call them SUPER bulbs and you will agree with me when you receive your order. Send in your order early to avoid disappointment and I will ship same near November 20th (unless directed to hold until Spring) and if you are not more than satisfied with quality of stock, count and extras return it promptly and I will cheerfully refund your money.

## HOW STOCK IS GROWN

First, all stock is treated with Semesan before planting, to insure healthy, vigorous bulbs. All planted on new clover sod soil on which Glads have never before been grown.

## KIND OF STOCK PLANTED

With the exception of a few large bulbs for exhibition, I plant only No. 5 and No. 6 stock and bulblets to insure young, healthy, vigorous stock for my customers. I offer practically all virgin bulbs. Full of beauty, life and vitality.

## WHAT I HARVEST AND SHIP TO CUSTOMERS

Bulbs, plump, high crowned and clean. The kind that win the prizes. The kind you like to buy.

## WEATHER

This season the country over has been rather spotted, some places hot and some dry weather and much hot weather as a general rule, but central Illinois has had quite a liberal amount of seasonable rains and to make sure of a good crop I added to my Skinner Irrigation System and as a consequence have a fine quality of young bulbs to offer this Fall.

# Annual Fall Sale

This season I am not spending so much money for magazine advertising and not so much for exhibition at shows for the reason that both are rather expensive but am following the policy of giving my customers more for their money with this reduced overhead and which I believe will be a mutual advantage this season. You will note that some of the new originations have very attractive prices.

## ALL ORDERS PREPAID. NO ORDERS ACCEPTED FOR LESS THAN \$1.00

All STOCK true to name. Should any prove otherwise I will gladly replace or refund money. All stock clean and disease free.

If any stock received from me does not meet with your approval, if you will promptly return same I will gladly refund your money.

## EXTRAS AND COUNT

You will find I am very liberal with my high grade extras. My policy being to include extras of higher grade than order if possible. You will also find my count liberal.

## DISCOUNTS. (CASH WITH ORDER)

Orders of \$ 5.00 to \$ 15.00 a discount of 10 per cent in bulbs of your selection.  
Orders of \$ 15.00 to \$ 40.00 a discount of 15 per cent in bulbs of your selection.  
Orders of \$ 40.00 to \$100.00 a discount of 20 per cent in bulbs of your selection.  
Orders of \$100.00 to \$250.00 a discount of 25 per cent in bulbs of your selection.

## TERMS

You may order now and send 20 per cent of order in cash and balance cash or C. O. D., November 20th, and take advantage of one-half of above discounts, or you may send 20 per cent of order in cash and balance cash or C. O. D. March 15th, next, without discounts. Extras in all orders.

## SHIPMENT

November 20 to December 15th, or as near that date as possible. Orders filled in order received. I do not substitute without your approval but advise early orders as much of the rare stock I am offering is yet very limited in supply and will be the first to be sold out. **ORDER THEM EARLY TO AVOID DISAPPOINTMENT!**

## NEW PRICES

It is always difficult at the first of the season to know exactly what prices to make on some varieties. We try to work out in fairness to the buyers and growers and this price list is the result. Permit me to say however, that should any of my prices appear out of line after general publication of prices, I will see that additional bulbs are included of the varieties ordered to make compensation for same. Send your order in at once and don't worry about prices. J. H. will always give you your money's worth. Money back if you are not satisfied.

## PRICES

Three or six at dozen rate. Twenty-five at the 100 rate.  
Two hundred and fifty at the 1000 rate.

## SIZE

No. 1—1½ inches and up.	No. 4—¾ inch to 1 inch.
No. 2—1¼ inches to 1½ inches.	No. 5—½ inch to ¾ inch.
No. 3—1 inch to 1¼ inches.	No. 6—¼ inch to ½ inch.

## CASH DISCOUNT SPECIAL FOR SEPTEMBER ONLY

A special cash discount of 5% will be allowed on all cash orders received in the month of September. This is a special advantage for early buying. Early orders will practically assure your getting all the items included in your order. These discounts, however, do not apply on the three special sets of bulblets listed herein, as already a very liberal discount has been allowed.

VARIETY	BULBS						Bulblets		
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
A. E. KUNDRED (K) .....	1	.15	.12	.10				12	.10
	12	1.50	1.20	1.00	.70	.50		100	.30
	100	8.00	6.00					1000	2.50
AFLAME (H) .....	1	.15	.12	.10				15	.10
	12	1.40	1.10	.90	.60			1000	2.00
	100	10.00	8.00	6.00	4.00			1 Qt.	10.00
A. H. WOODFULL (Errey) .....	1	4.00						1	1.00
AIDA (P) .....	1	.25	.20	.15	.10			12	.15
	12	2.50	2.00	1.50	1.00			1000	7.00
	100	16.00	12.00	9.00					
ALBATROSS (P) .....	1	.50	.40	.35	.30			12	.40
	12	5.00	4.00	3.50	3.00			100	3.30
ALICE TIPLADY (K) .....	12	.50	.40	.30	.20			100	.10
	100	3.00	2.40	2.00	1.50	1.00		1000	.60
ALLEN V. BUNCE (Bill) .....	12	.60	.50	.40	.30	.25		25	.10
	100	4.00	3.00	2.40	2.00			1000	.80
								1 Qt.	2.00
ALMA NEEDHAM (Sal) .....	1	1.50						12	.50
	12	15.00							
AMAZON (Gilrey) Lilac Mauve. 1	7.50	6.00						1	1.00
Very large. Stock very limited.									
ANGELES DREAM (Ellis) .....	1	.60	.50	.40	.30	.25		12	.30
	12	6.00	5.00	4.00	3.00	2.25		1000	4.00
ANNA EBERIUS (D) .....	12	.50	.40	.30	.25			50	.25
	100	3.00	2.40	2.00				1000	.50
								1 Qt.	1.50
ANNIE LAURIE (Brown) .....	12	.60	.50	.40	.30			25	.10
	100	4.00	3.20	2.50				1000	1.00
								1 Qt.	2.50
ANTIONE (K) .....	1	.45	.35	.30	.25			12	.25
	12	4.50	3.50	3.00	2.50	1.75	1.00	100	1.00
APRICOT GLOW (Palmer) .....	1	.10						25	.10
	12	.80	.65	.50	.45	.35	.25	1000	1.00
	100	4.50	3.50	2.50	2.00	1.50	1.00	1 Qt.	2.50
ANTONIA ANTONETTE (K) ...	1	.15	.12	.10				12	.15
	12	1.50	1.20	1.00					
ARISTOCRAT (Bill) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	1.00					
AVE MARIA (P) .....	1	.50	.40	.30	.25	.20	.15	12	.40
	12	5.00	4.00	3.00	2.50	2.00	1.50	100	2.00
AVERILL (E) .....	1	.20	.15	.10				12	.10
	12	2.00	1.50	1.00					
BALBOA (B) .....	12	.75	.60	.50	.35	.25		25	.10
	100	5.00	4.00	3.00	2.00	1.50		1000	2.00
								1 Qt.	5.00
BEATRIZ MICHELENA (D) ....	12	.60	.50	.40				25	.10
	100	3.50	3.00	2.50				1000	.75
BELINDE (P) .....	1	.30	.25					12	.25
BERTY MAIR (Mair) .....	1	3.00						1	.30
BERTY SNOW (Mair) . ....	1	.20	.16	.12	.10			12	.15
	12	2.00	1.50	1.20	.90	.65		100	.30
	100	12.00	10.00	7.00	5.00			1000	2.50
BETTY COMPTON (D) .....	12	.75	.60	.50	.35	.25	.15	20	.10
	100		4.00	3.00	2.00	1.50	1.00	1000	2.50

VARIETY	BULBS							Bulblets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
BETTY NUTHALL (Sal) .....	1	.25	.20	.15	.10				
	12	2.50	2.00	1.50	1.00	.75	.50	15	.15
	100	15.00	12.00	9.00	7.00	5.00	3.50	1000	2.50
								1 Qt.	10.00
								1 Pk.	60.00
B. L. SMITH (K) .....	12	.50	.40	.30	.20			50	.10
	100	3.50	2.50	2.00	1.50			1000	.80
BILL SOWDEN (Fallu) .....	1	2.50	2.00	1.50				1	.30
	12	25.00	20.00	15.00				12	3.00
								100	16.00
BLUE DANUBE (P) .....	1	6.00	5.00	4.00	3.00			1	.35
								12	3.60
								100	20.00
BLUE RIBBON MIXTURE. High grade mixture of prize winning named varieties.	12	.75	.60						
	100	5.00	4.00						
BLUE ROYALE (Vaughan) .... Outstanding new blue.	1	8.00						1	1.50
								12	15.00
BLUE TRIUMPHATOR (P) ....	1	10.00	8.00	6.00	4.00			1	1.00
								12	9.60
'BOBBY (K) .....	12	.75	.60	.50	.40	.30		25	.10
	100	5.00	4.00	3.00	2.00	1.50		1000	.80
BREAK O' DAY (K) .....	12	.50	.40	.20	.15	.10		25	.10
	100	3.00	2.40	2.00	1.50	1.00		1000	.60
BRIGHT WINGS (Neeley) .....	1	2.00						1	.15
								12	1.50
								1	1.00
BUFFALO (H) .....	1	5.00						25	.19
BUDDY WORDEN (A) .....	12	.50	.40	.30	.20			1000	1.00
	100	3.50	2.80	2.20	1.75			12	.50
BROWN WINGS (H) .....	1	1.00						12	.50
CANBERRA (E) .....	1	.65	.50	.40				100	1.50
	12	6.00	5.00	4.00				1	.50
CADILLIAC (Vaughan) .....	1	2.00						12	5.00
								1	.25
CONSTANCY (A. A. A.) .....	1	5.00						12	2.50
								25	.10
CAPTAIN BOYNTON (Boy) ....	12	.55	.45	.35	.30	.20		1000	.75
	100	3.50	2.90	2.40	1.80	1.20		1 Qt.	2.00
								12	.35
CALIFORNIA (Khff) .....	1	.35	.30	.25	.20			100	2.50
	12	3.50	3.00	2.50	2.00			15	.15
CARA MIA (M) .....	1	.25	.20	.15	.10			100	.50
	12	2.50	2.00	1.50	1.00			1000	4.00
								50	.10
CARMEN SYLVIA (Dec.) .....	12	.50	.40	.30	.25	.15		1000	.75
	100	3.50	2.75	2.25	1.75	1.20		25	.10
CATHERINE COLEMAN (C) ...	1	.10						1000	1.25
	12	1.00	.80	.60				1 Qt.	5.00
	100	6.00	5.00	.400				25	.10
CATALINA (B) .....	12	.70	.60	.45	.35			1000	.90
	100	4.00	3.00	2.40	1.80			1 Qt.	2.50
								15	.10
CHAS. DICKENS (P) .....	1	.10						1000	1.60
	12	.90	.75	.60	.45	.35			
	100	6.00	5.00	4.00	3.00	2.00			
CHATTEAU THIERRY .....	12	.50	.40	.30	.20	.15		50	.10
	100	3.00	2.40	1.90	1.40	1.00		1000	.60
								1 Qt.	1.75
CHICAGO (K) .....	1	.60	.50	.40	.30			12	.35
	12	5.50	4.50	3.50					
COLOR MARVEL (K) .....	1	1.00	.80	.60				1	.10
	12	10.00	8.00	6.00				12	1.00
COMMANDER KOEHL (P) ....	1	1.25	1.00	.75	.50			1	.10
	12	12.00	9.00	7.00	5.00			12	1.00
								100	6.00
COPPER BRONZE (K) .....	12	.60	.50	.40	.30	.20	.15	50	.10
	100	4.00	3.00	2.40	1.60	1.20		1000	.75
								1 Qt.	1.50
CORAL PRIM (Sal) .....	12	.75	.60	.45	.30	.20	.15	25	.10
	100	5.00	4.00	3.00	2.25	1.50	1.00	1000	.90
CORONADO (B) .....	1	.45	.35	.30	.25			12	.30
	12	4.25	3.50					100	1.20
CORYPHEE (P) .....	1	.45	.35	.30	.25	.20		12	.25
	12	4.50	3.50	3.00				100	1.20
CREATORE (Bill) .....	1	.50	.40	.30	.25	.20		12	.35
	12	5.00	4.00	3.00	2.50	2.00		100	1.50
CRIMSON GLOW (Bet) .....	12	.50	.40	.30	.20	.15		35	.10
	100	3.00	2.40	2.00	1.60	1.20		1000	.75
CRINKLES (K) .....	12	.60	.50	.40	.30	.20		25	.10
	100	4.00	3.00	2.40	1.80	1.25		1000	.75
								1 Qt.	2.50
DEARBORN (Vaughan) .....	1	5.00						1	1.00
								12	10.00



VARIETY	BULBS							Bulblets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
DR. CHRIST MARTZ (K) .....	1	.10						25	.10
	12	.75	.60	.50				1000	1.50
	100	5.00	4.00	3.00					
DR. F. E. BENNETT (D) .....	12	.60	.50	.40	.30	.20		20	.20
	100	4.00	3.00	2.00	1.60	1.20		1000	.80
								1 Qt.	3.00
DR. MOODY (Mrs. K) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	.90	.65			1000	4.00
	100	10.00	8.00	6.00	4.00	3.00		1 Qt.	10.00
DR. NELSON SHOOK (K) .....	12	.90	.75	.60	.45	.35	.25	15	.10
	100	6.00	5.00	4.00	3.00	2.00		1000	1.60
								1 Qt.	5.00
EMILE AUBRUN (L) .....	1	.10						25	.10
	12	.90	.75	.60	.50	.35	.25	1000	.80
	100	6.00	5.00	4.00	2.50			1 Qt.	3.00
ETHELYN (F) .....	12	.50	.40	.30	.20	.15		25	.10
	100	3.50	2.80	2.20	1.80	1.20		1000	.75
								1 Qt.	2.00
EDITH MASON (Vaughan) .....	1	.50	.45						
	12	5.00	4.50						
EURYDICE (Holland) .....	12	.50	.40	.30	.25	.20		25	.10
	100	3.50	2.50	2.00	1.50	1.00		1000	.75
EVELYN KIRTLAND (A) .....	12	.50						35	.10
	100	3.50						1000	.60
EVENING GLORY (K) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	1.00					
FATA MORGANA (P) .....	1	2.50	2.00	1.50				1	.20
								12	1.50
FAY LANPHIER (W) .....	12	.60	.50	.40	.30	.25		20	.10
	100	4.00	3.00	2.40				1000	1.00
FERN KYLE (K) .....	12	.50	.40	.35				25	.10
	100	3.50	2.50	1.90				1000	.75
FOREST SPRITE (A) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	1.00				1000	1.00
FORTUNA (P) .....	1	.50	.45	.35				12	.50
FRANK M. SHICK (Sal) .....	1	.25	.20	.15	.10			12	.15
	12	2.50	2.00	1.50	1.00			1000	5.00
FRANK J. McCOY (B) .....	1	.45	.35					12	.25
	12	4.50	3.50					100	1.20
GAY HUSSAR (Sal) .....	1	.15	.12	.10				12	.10
	12	1.50	1.20	.90				1000	5.00
G. M. HUGH (N. Z.) .....	1	2.00						1	.20
GENESSEE (D) .....	12	.50	.40	.30	.20	.15		20	.10
	100	3.50	2.60	2.00	1.60	1.20		1000	.75
GERALDINE FARRAR (D) .....	1	.10						15	.10
	12	1.00	.80	.60	.45	.30		1000	1.50
	100	7.00	5.50	4.00	2.00			1 Qt.	5.00
GERTRUDE ERREY (E) .....	12	.50	.40	.30	.20	.15		25	.10
	100	3.00	2.50	2.00				1000	.75
								1 Qt.	2.00
GIANT NYMPH (C) .....	12	.50	.40	.30	.20	.15		30	.40
	100	3.00	2.50	2.00	1.50			1000	.75
								1 Qt.	2.00
GLORY OF U. S. A. ....	1	2.50	2.00	1.50	1.00			12	.75
GOLD (Dec.) .....	12	.50	.40	.30	.20	.15		50	.10
	100	3.00	2.50	2.00	1.50	1.20	.80	1000	.75
GOLD EAGLE (A) .....	12	.60	.50	.40	.30	.20		20	.10
	100	4.00	3.00	2.40	1.60	1.20	.80	1000	.80
								1 Qt.	3.00
GLORIANA (Bet.) .....	12	.60	.50	.40				25	.10
	100	4.00	3.00	2.40				1000	.75
GOLDEN GLOW (C) .....	1	.50	.40	.30	.20			15	.40
	12	5.00	4.00	3.00	2.00			100	1.00
GOLDEN SALMON (K) .....	12	1.00	.80	.60	.50	.35		15	.10
GOLDEN AMBER (Sal) .....	1	.15	.10					20	.10
	12	1.50	1.00	.75	.50	.35		1000	.80
GOLDEN DREAM (Groff) .....	1	.10						20	.10
	12	.90	.70	.60	.40	.30		1000	.80
	100	5.00	4.00	3.00	2.00	1.00	.80	1 Qt.	3.00
GOLDEN FRILLS (K) .....	12	.75	.60	.50				20	.10
	100	4.00	3.25	2.50				1000	.80
								1 Qt.	4.00
GOLDEN MEASURE .....	12	.60	.50	.40	.30			25	.10
	100	4.00	3.00	2.40	1.80			1000	.75
								1 Qt.	2.00
GRAF ZEPPELIN (P) .....	1	5.00	4.00	3.00	2.50	2.00		1	.35
	12	50.00	40.00	30.00	25.00	20.00		12	3.60
GRAND GUARDIAN (A) .....	1	1.00	.80	.60	.40			12	.50
HALCYON (Bill) .....	1	.10						25	.10
	12	.75	.60	.50	.35	.25		1000	1.50
	100	5.00	4.00	3.00	2.40	2.00		1 Qt.	4.00

VARIETY	BULBS							Bulbets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
HAMBURG PINK (H) .....	1	.10						15	.10
	12	.90	.70	.55	.40	.30	.20	1000	1.00
	100	5.00	4.00	3.00	2.00	1.50	1.00	1 Qt.	2.50
HEAVENLY BLUE (P) .....	1	.20	.15	.10				15	.15
	12	1.75	1.20	1.00	.75	.50		1000	2.50
	100	12.00	8.00					1 Qt.	10.00
HELEN HOWARD (A) .....	12	1.00	.80	.60	.45	.35		25	.10
	100	6.00	5.00	4.00	3.00	2.00		1000	1.50
HELEN JACOBS (Sal) .....	1	1.50	1.25	1.00	.75	.50		10	.25
	12	15.00	12.50	10.00	7.50	5.00			
HELEN PHIPPS (Phipps) .....	1	.25	.20	.15	.10			15	.15
	12	2.50	2.00	1.50	1.00			1000	3.00
HELEN WILLS (Sal) .....	1	.20	.15	.10				15	.10
	12	2.00	1.50						
HENRY FORD (D) .....	12	.50	.40	.30	.20	.15	.10	50	.10
	100	3.00	2.40	1.80	1.30	1.00	.80	1000	.60
								1 Qt.	1.50
HENRY C. GOEHL (F) .....	12	.60	.50	.40	.30	.20	.10	25	.10
	100	4.00	3.00	2.25	1.80	1.25		1000	1.50
HELIOSA (P) .....	1	2.00	1.60	1.25				1	.20
								12	2.00
HERADA (D) .....	12	.50	.40	.30					
	100	3.00	2.40	1.75	1.25	1.00	.75	1000	.60
								1 Qt.	1.25
HERBSTZAUBER (P) .....	1	.10						10	.10
	12	1.00	.80	.60	.40	.30		1000	2.00
	100	6.00	5.00	4.50					
HERCULES (Crow) .....	1	25.00	20.00	15.00				1	2.50
								12	24.00
HIGH NYE (A) .....	12	.60	.50	.40	.30	.20	.10	20	.10
	100	4.00	3.00	2.25	1.75			1000	1.00
								1 Qt.	2.00
HOLLYHOCK (K) .....	1	.25	.20	.15				10	.15
	12	2.50	2.00	1.50					
HINEMOA (Doney) .....	1	1.00	.80	.60				1	.10
	12	10.00	7.50	6.00				15	1.00
HOMESTAKE (Dec.) .....	1	.20	.15	.10				15	.10
	12	2.00	1.50	1.00				1000	4.00
HONEY DEW (Dec.) .....	12	.60	.50	.40	.30	.20	.10	25	.10
	100	4.00	3.00	2.40	1.75	1.25	.80	1000	.75
HOPE HAMPTON (D) .....	1	.10						12	.10
	12	1.00	.80						
HYACINTH (Gilrey) .....	1	25.00						1	2.00
IMMENSITY (K) .....	12	.50	.40	.30				20	.10
	100	3.50	2.00	2.25				1000	.75
INDIAN SUMMER (K) .....	12	.60	.50	.40	.30			20	.10
	100	4.00	3.00	2.40	1.80			1000	1.00
INSPIRATION (Palmer) .....	1	5.00						1	.50
								12	5.00
IMPRESSARIO (K) .....	1	1.00	.80	.60	.50			1	.10
	12	10.00	8.00					12	1.00
IWA (Bet) .....	12	.70	.60	.40	.35	.25		20	.10
	100	4.00	3.00	2.40				1000	.90
J. A. CARBONE (D) .....	12	.50	.40					25	.10
	100	3.50	3.00						
JANE ADDAMS (Dec) .....	1	.15	.12	.10				12	.10
	12	1.50	1.20	1.00	.75	.55	.40	1000	3.50
	100	10.00	8.00	6.00	4.00			1 Qt.	12.00
JOHN T. PIRIE (K) .....	12	.60	.50	.40	.30	.20		25	.10
	100	4.00	3.00	2.40	1.80	1.25		1000	.80
JOHN TOLAND (Sal) .....	1	.10							
	12	1.00	.80	.60	.40	.30	.20	25	.10
	100	6.00	5.00	4.00	3.00	2.00	1.30	1000	2.00
JONKHEER VAN TETS (P) ....	1	1.50	1.25	1.00	.75			1	.10
								12	1.00
JUBILEE (Kemp) .....	1	.75	.60	.50	.40	.25		12	.50
	12	7.50	6.00	5.00	4.00	2.50		100	3.00
KATHERINE HESS (D) .....	12	.50	.40	.30	.25	.20			
KING ARTHUR (A. A. A.) .....	1	25.00	20.00	15.00	12.50			1	2.00
								12	18.00
KING GEORGE (Mair) .....	1	.25	.20	.15				12	.25
	12	2.50	2.00	1.50					
KING OF ORANGES (K) .....	1	.10						20	.10
	12	1.00	.80	.60	.45	.30	.20	1000	1.25
	100	5.00	4.00	3.00	2.25	1.50		1 Qt.,	4.00
K's YELLOW FAVORITE .....	12	.60	.50	.40	.30	.20	.10	25	.10
	100	4.00	3.00	2.40	1.80	1.20	.80	1000	1.00
								1 Qt.	3.00
K's YELLOW WONDER (K) ....	12	.60	.50	.40	.30	.20		25	.10
	100	4.00	3.00	2.40				1000	.75
								1 Qt.	3.00

VARIETY	BULBS							Bubbles	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
KARL VOLKERT (P) .....	12	.50	.40	.30	.20	.15	.10	50	.10
	100	3.50	2.50	2.00	1.60	1.00		1000	.60
LA PALOMA (Duc) .....	1	.50	.40	.30	.20	.15		12	.25
	12	4.25	3.40	2.50	1.75			100	1.25
	100	20.00	16.00	12.00	9.00			1000	8.00
LA VERNE (H) .....	12	.60	.50	.40	.30	.20	.10	25	.10
	100	4.00	3.00	2.40	1.80	1.25	.80	1000	.75
LAVERNA (E) .....	1	.50	.40	.30	.20	.10		12	.25
	12	5.00	4.00	3.00	2.00	1.00		1000	9.00
LAVENDER BRIDE (BRIDE) ..	1	.15	.12					12	.25
	12	1.50	1.20						
	100	10.00	8.00						
LAVENDER DELIGHT (A. A. A.)	1	5.00						1	.25
								12	2.40
LAVENDER ROSE (K) .....	1	2.50						1	.25
LIBELLE (P) Excellent new blue	1	6.00	5.00	4.00	3.00	2.00		1	.50
	12	58.00	48.00	38.00	28.00	19.00		12	4.80
LILY OF GOLD (K) .....	1	1.00							
LONGFELLOW (Dec) .....	12	.60	.50	.40	.30	.20	.15	25	.10
	100	4.00	3.00	2.40	1.80	1.20	1.00	1000	.75
LORICE (Kemp) .....	12	.70	.60	.50	.40	.30	.20	20	.10
	100	4.50	3.50	2.50	2.00	1.50	1.00	1000	1.00
LITTLEJOHN (Stevens) .....	1	.50	.40	.30	.25	.20		12	.25
	12	5.00	4.00	3.00	2.50	2.00		1000	10.00
LOS ANGELES (H) .....	12	.50	.40	.30				50	.10
	100	3.00	2.25	1.75				1000	.50
LOYALTY (A) .....	1	.50	.40	.30	.20			12	.30
	12	5.00	4.00	3.00	2.00				
MADAME NORENA (Dec) .....	1	.25	.20	.15	.10			12	.20
	12	2.50	2.00	1.50	1.00	.50		1000	6.00
	100	16.00	13.00	10.00	6.00				
MAGIC (K) .....	12	.50	.40	.30	.20			20	.10
MAGNA BLANCA (Sal) .....	1	2.50	2.00					1	.15
								12	1.00
MAID OF ORLEANS (P) Out-	1	6.00	5.00	4.00	3.00	2.00		1	.50
standing white .....	12	58.00	48.00	38.00	28.00	19.00		12	4.80
MAMMOUTH WHITE (U. B.) ..	1	1.00	.80	.60	.40	.25		1	.10
	12	10.00	7.50	5.00	3.50	2.50		12	.75
MANDARIN (Dec) .....	1	.15	.12	.10				15	.10
	12	1.50	1.20	1.00	.70	.50		1000	2.50
	100	8.00	6.50	5.00	3.00	2.00			
MARIE KUNDRED (K) .....	12	.55	.45	.35	.25	.20		25	.10
	100	3.50	2.75	2.00	1.25	1.00		1000	.75
MARIETTA (M) .....	12	.50	.40	.30	.20	.15	.10	50	.10
	100	3.50	2.75	2.00	1.50	1.00	.70	1000	.75
								1 Qt.	2.00
MAROCCO (P) .....	1	.50	.40	.30	.25			12	.50
	12	5.00	4.00	3.00	2.50			100	2.00
								1000	18.00
MARMORA (E) .....	1	.25	.20	.15	.10				
	12	2.50	2.00	1.50	1.00	.75	.50	12	.10
	100	15.00	12.00	9.00	7.00	5.00	3.00	1000	3.00
								1 Qt.	9.00
MARNIA (Kemp) .....	12	.60	.50	.40	.30	.20	.15	25	.10
	100	4.00	3.00	2.40				1000	.75
								1 Qt.	2.00
MARY ELIZABETH (Stevens)...	1	15.00	12.00	10.00				1	1.00
								12	10.00
MARY FREY (Gelser) .....	1	.10						25	.10
	12	.90	.70	.55	.40	.30	.20	1000	2.00
	100	5.60	4.80	3.60	2.40			1 Qt.	6.00
MARY JANE (K) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	.90				1000	4.00
	100	10.00	8.00	6.00					
MAURICE FAULD (Gage) .....	1	.15	.12	.10				12	.15
	12	1.50	1.20	1.00					
MERCED (B) .....	1	.10						15	.10
	12	1.00	.80	.60	.50	.35		1000	2.00
MEXICAN FIRE OPAL (Sal)....	1	1.50						12	.75
MILADY IMOGENE (A) .....	1	.15	.12	.10				12	.10
	12	1.50	1.20	1.00	.75	.50	.35	1000	1.50
	100	10.00	8.00	6.00	4.50	3.00			
MING TOY (K) .....	12	.50	.40	.30	.20	.15	.10	30	.10
	100	3.00	2.40	1.80	1.30	.90		1000	.60
								1 Qt.	1.50
MINUET (C) .....	1	.12	.10					15	.10
	12	1.20	1.00	.75	.60	.40	.30	1000	3.00
	100	7.00	5.50	4.00	3.00	2.00		1 Qt.	10.00
MISS CALIFORNIA .....	1	.25	.20	.15	.10			12	.15
	12	2.50	2.00	1.50	1.00				





VARIETY	BULBS							Bulblets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per	
ORANGE WONDER (Kemp) ....	1	.30	.25	.20	.15			12	.15
	12	2.80	2.25	1.75	1.25			1000	8.00
	100	20.00	16.00	10.00	8.00				
ORCHID LADY (S) .....	1	.25	.20	.15	.10			12	.15
	12	2.50	2.00	1.50	1.00			1000	5.00
ORIENTAL SILK (A) .....	1	.25	.20	.15	.10			12	.10
	12	2.50	2.00	1.50	1.00	.65	.50	1000	3.00
	100	15.00	12.00	9.00	7.00	5.00	3.00		
OSALIN (Sal) .....	12	1.00	.80	.60	.40			20	.10
OTHELLO (P) .....	1	.35	.30	.25	.20	.15		12	.20
	12	3.50	3.00	2.50	2.00	1.50		100	1.50
PAISLEY (A) .....	1	1.00	.80	.60	.50	.35	.25	12	.50
	12	9.00	7.50	5.50	4.50	3.00	2.00	1000	3.00
PATRICIA CARTER (K) .....	1	.20	.15	.10				12	.20
	12	2.00	1.50	1.00				1000	8.00
	100	12.00	9.00	7.00					
PAUL PFITZER (P) .....	1	.15	.12	.10				15	.15
	12	1.40	1.10	.90				1000	7.00
	100	10.00	8.00	6.40	5.00			1 Qt.	20.00
PEARL OF CALIFORNIA (King)	1	.15	.12	.10				15	.10
	12	1.50	1.20	1.00	.70	.50		1000	4.00
	100	10.00	8.00	6.00	4.00	3.00			
PELLA (K) .....	12	.50	.40	.30	.20	.15	.10	30	.10
	100	3.50	2.75	2.00	1.50	1.00		1000	.60
PFITZER'S TRIUMPH (P) .....	1	.15	.12	.10				12	.15
	12	1.40	1.20	.80	.60	.45	.35	1000	5.00
	100	10.00	8.00	5.00	4.00	3.00	2.50	1 Qt.	16.00
PHAENOMEN (P) .....	12	.60	.50	.40	.30	.20	.15	30	.10
	100	4.00	3.00	2.00	1.50	1.00		1000	.70
								1 Qt.	2.00
PHILATELIA (K) .....	1	.40	.35	.30	.25			12	.30
	12	4.00	3.50	3.00	2.50				
PICARDY (Palmer) .....	1	10.00	8.00	6.00				1	1.00
								12	9.60
<p>The most outstanding variety I know exhibited in 1930 and its bloom this year has more than verified my high opinion of it. Tall, straight spike with beautifully wide open, well-shaped flor-ets, 5 to 6 inches across, well spaced and of excellent placement and I believe the greatest light pink ever introduced. Flor-ets have excellent substance. It is my opinion that the demand will much exceed the supply for many years. It appears to do well in all climates.</p>									
PIINK CLOUD (K) .....	12	.75	.60	.50	.35	.25		15	.10
	100	5.00	4.00	3.00	2.25				
PINK WONDER (C) .....	12	.50	.40	.30	.20	.15	.10	50	.10
	100	3.00	2.50	2.00	1.50	1.00	.75	1000	.50
								1 Qt.	1.00
PROF. JAMES TROUP (G) .....	1	.10						15	.10
	12	1.00	.80	.70	.50	.35		1000	2.00
	100	6.00	5.00	4.50	3.00				
PRIDE OF PORTLAND (Ellis)..	1	.50	.40	.30	.25	.20		12	.25
	12	4.50	3.60	2.70	2.25	1.90			
PRIDE OF WANAKAH (C) .....	12	.60	.50	.40	.30	.20	.15	25	.10
	100	4.00	3.00	2.40	1.75	1.15	.80	1000	.70
								1 Qt.	2.00
PRIMROSE PRINCESS (Sal) ...	1	.20	.15	.10				15	.10
	12	2.00	1.50	1.00	.75	.50		1000	2.50
	100	12.00	10.00	8.00					
PROF. KESSOM (Krelage) .....	1	.30	.25	.20	.15			12	.20
	12	3.00	2.25	2.00	1.50				
PUREST OF ALL (P) .....	12	.75	.60	.45	.30	.20	.15	30	.10
	100	5.00	4.00	3.00	2.25	1.50	1.00	1000	.75
PURPLE CHALLENGE (K) ....	1	1.00	.80					1	.15
								12	1.50
PURPLE GLORY (K) .....	12	.60	.50	.40	.30	.20	.15	25	.10
	100	4.00	3.25	2.50	2.00	1.50		1000	1.50
PURPLE VICTORY (Gilrey) ....	1	1.50	1.25	1.00	.75	.50		1	.10
	12	15.00	12.00	10.00	7.00	5.00		12	1.00
								100	5.00
QUEEN OF BREMEN (Zim) ....	1	.25	.20	.15	.10			12	.10
	12	2.50	2.00	1.50	1.00				
QUEEN MARY (Mair) .....	1	.75	.60					12	.50
QUEEN OF ORANGE (K) .....	12	.60	.50	.40	.30	.20		20	.10
	100	4.00	3.00	2.40	1.80	1.20		1000	1.00
RADIANT (Sal) .....	1	.10						15	.10
	12	1.00	.80	.60	.50	.35			

VARIETY	BULBS								Bulblets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per		
RADIANT ORANGE (A) .....	1	.25	.20	.15	.10			12	.15	
	12	2.50	2.00	1.50	1.00	.60		1000	2.00	
	100	15.00	12.00	9.00	6.00	4.00				
RADIANT QUEEN (H) .....	12	1.00	.80	.60	.50	.35		20	.10	
	100	6.00	5.00	4.00	3.00	2.00		1000	1.00	
RAMESES (Stevens) .....	1	6.00	5.00	4.00	3.00			1	.35	
	12	60.00	50.00	40.00	30.00			12	3.50	
RICHARD DIENER (D) .....	12	.55	.40	.30				50	.10	
	100	3.75	2.25	1.75				1000	.60	
ROBERT J. KUNDRED (K) ....	12	.60	.50	.40	.30			25	.10	
	100	4.00	3.00	2.40	1.70			1000	.70	
ROSE ASH (D) .....	12	.50	.40	.30	.20	.15		50	.10	
	100	3.50	2.75	2.00	1.50	1.00		1000	.50	
RIPPLING WATER (E) .....	1	.50	.40	.30	.20			12	.35	
	12	5.00	4.00	3.00						
ROSE MIST (Fis) .....	12	.70	.60	.45	.35	.25	.20	25	.10	
	100	4.50	3.50	2.60	2.00			1000	1.00	
ROSE MULBERRY (A) .....	1	.10						20	.10	
	12	1.00	.80	.65	.50	.35		1000	2.00	
	100	6.00	5.00	3.50	2.50					
ROSEWOOD (A) .....	1	.35	.30	.20	.15	.10				
	12	3.50	3.00	2.00	1.50	1.00	.75	12	.15	
ROYAL LAVENDER (Sch.) .....	1	.25	.20	.15	.12			12	.20	
	12	2.40	1.90	1.40	1.10			1000	8.00	
	100	16.00	12.00	10.00						
ROZAN (A) .....	1	.20	.16	.12	.10			12	.15	
	12	2.00	1.60	1.20	1.00	.75		1000	7.50	
RUFFLED GOLD (G) .....	1	.25	.20	.15	.12	.10		15	.20	
	12	2.40	1.90	1.40	1.10	.90		1000	6.00	
RUFFLED SNOW (Gilrey) .....	1	7.50						1	1.00	
SAN MATEO (Sal) .....	1	.15	.12	.10				12	.10	
	12	1.50	1.20	1.00						
SARABAND (Sal) .....	12	1.50	1.25	1.00	.75	.50		20	.10	
	100	10.00	8.00	6.00	4.00			1000	2.00	
SALBACH'S ORCHID (Sal) .....	1	7.50	6.00	5.00						
SALBACH'S PINK (Sal) .....	1	.50	.40	.30	.25			12	.25	
	12	5.00	4.00	3.00	2.50			1000	10.00	
SALMON BUFF (K) .....	12	.50	.40	.30	.20	.15	.10	50	.10	
	100	3.00	2.40	1.80	1.20	.90	.75	1000	.50	
SALMON GLOW (H) .....	12	.50	.40	.30	.20	.15	.10	50	.10	
	100	3.00	2.40	1.80	1.20	.90	.75	1000	.60	
SANS PARIEL (Vil) .....	1	.30	.25	.20	.15			12	.25	
	12	3.00	2.50	2.00	1.50					
SCARLET BEDDER (Sal) .....	12	1.00	.75	.50	.40	.30	.20	25	.10	
	100	6.00	5.00	4.00	3.00	2.00	1.00	1000	.80	
								1 Qt.	3.00	
SCARLET WONDER (C) .....	12	.50	.40	.30	.20	.15	.10	50	.10	
	100	3.20	2.50	1.90	1.40	.90		1000	.75	
SCHWABENMAEDCHEN OR SCHWABEN GIRL (P) .....	1	5.00	4.00	3.00	2.50			1	.35	
SEA FOAM (Vaughan) .....		.50						12	3.60	
	1							1	.10	
SENIORITA (Sal) .....								12	1.00	
	1	.35	.30	.25	.20	.15	.10	20	.25	
	12	3.50	3.00	2.50	2.00	1.50	1.00	1000	9.00	
SHEILA (C) .....	100	20.00	16.00	12.00	8.00	6.00	4.00			
	12	.50	.40	.30	.20	.15	.10	50	.10	
SIDNEY PLUMMER (Sal) .....	100	3.00	2.40	1.80	1.25	.90		1000	.50	
	12	.60	.40	.30				25	.10	
SOVEREIGN (Vaughan) .....	100	4.00	3.00	2.40						
	12	.60	.50	.40	.30	.20	.15	20	.10	
ST. THOMAS (K) .....	100	4.00	3.00	2.00	1.60	1.20	.80	1000	.80	
								1 Qt.	2.50	
STUTTGARDIA (P) .....	12	.60	.50	.40	.30	.20		30	.10	
	100	4.00	3.00	2.40	1.80	1.20		1000	.75	
SULPHUR FRILLS (K) .....	1	.60	.50	.40	.30			12	.40	
	12	6.00	5.00	4.00	3.00			100	3.00	
SULPHUR LADY (Gilrey) .....	12	.50	.40	.30	.20	.15	.10	35	.10	
	100	3.50	2.75	2.00	1.40	.90		1000	.60	
SUNNYSIDE (Phillips) .....	1	6.00						1	.60	
	12							12	6.00	
SUNSHINE GIRL (Stevens) ....	1	7.50						1	.75	
	1	1.50	1.25					1	.15	
SULTAN (Crow) .....	12	15.00	12.50					12	1.50	
	1	5.00	4.00					1	.50	
SUNNYMEDE (Fis) .....								12	3.60	
	12	.50	.40	.30	.20	.15		40	.10	
SWORD OF MAHOMET (Ellis) ..	100	3.50	2.75	2.00	1.40	.90		1000	.75	
	1	.15	.12	.10				20	.10	
SWEET ROSE (K) .....	12	1.50	1.20	1.00	.75	.50		1000	3.00	
	12	.60	.50	.40	.30	.20	.15	30	.10	
	100	4.00	3.00	2.40	1.60	1.20	.80	1000	1.00	



VARIETY	BULBS								Bulblets	
	Per	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Per		
SYLVIA WEST (Row) .....	1	5.00	4.00	3.00					1	.75
TEMPA (K) .....	12	.50	.40	.30	.20	.15	.10	50	.10	
	100	3.00	2.50	2.00	1.50	1.00	.75	1000	.60	
THOMAS EDISON (K) .....	1	1.50	1.25	1.00					1	.15
								12	1.50	
THOS. A. EDISON (D) .....	1	.15	.10						15	.10
	12	1.50	1.00							
TINTALDRA (Errey) .....	1	3.00							1	.75
TOBERSUN (A) .....	1	.50	.40	.30	.25	.20	.15	12	.40	
	12	5.00	4.00	3.00	2.50	2.00	1.50	100	1.00	
	100	25.00	20.00	15.00	12.00	9.00		1000	10.00	
TRUDEL GROTZ (P) .....	1	.10							20	.10
	12	1.00	.80	.60	.50	.35	.25	1000	2.50	
	100	6.00	5.00	4.00	3.00	2.00	1.00	1 Qt.	7.50	
TWILIGHT (K) .....	12	.50	.40	.30				40	.10	
	100	3.50	2.75	2.00				1000	.75	
VEILCHENBLAU (P) .....	1	.15	.12	.10				12	.10	
	12	1.50	1.20	.90				1000	4.00	
	100	10.00	8.00	6.00				1 Qt.	15.00	
VEILED BRILLIANCE (A) ....	1	.15	.12	.10				12	.10	
	12	1.50	1.20	1.00	.70	.50		1000	2.50	
	100	10.00	8.00	6.00	4.50	3.00				
VICTOR (E) .....	1	.35	.30	.25	.20	.15	.10	12	.25	
	12	3.50	3.00	2.50	2.00	1.50	1.00	100	1.50	
	100	20.00	16.00	12.00	9.00	7.00		1000	12.00	
W. H. PHIPPS (D) .....	12	.60	.50	.40	.30	.20	.15	40	.10	
	100	4.00	3.20	2.40	1.75	1.25	.90	1000	.80	
								1 Qt.	3.00	
WM. G. BADGER (D) .....	12	.50	.40	.30	.25	.20	.10	50	.10	
	100	3.50	2.75	2.00	1.50	1.00	.75	1000	.60	
								1 Qt.	2.00	
WILLIAM KENT (D) .....	1	.15	.12					12	.10	
	12	1.50	1.20							
WINGED VICTORY (Briggs) ....	1	1.00	.80	.60	.40			12	.40	
								100	2.00	
WOLFGANG VON GOETHE (P) ..	1	5.00	4.00	3.00	2.00	1.50		1	.35	
	12	50.00	40.00	30.00	20.00	15.00		12	3.60	
WOTAN (D) .....	1	.20	.15	.10				12	.10	
	12	2.00	1.50	1.00						
WURTEMBERGIA (P) .....	1	6.00	5.00	4.00	3.00	2.00		1	.50	
	12	60.00	50.00	40.00	30.00	20.00		12	4.80	
YELLOW PERFECTION (P) ....	1	.75	.60	.50	.40	.30	.20	12	.75	
	12	7.50	6.00	5.00	4.00				.75	

#### BULBLET SPLIT SPECIAL

I am making the following offer of dollar items, any 5 of which you may select for the sum of \$4.00; any 11 for the sum of \$8.00; and any 21 for the sum of \$15.00. Half quantity will be supplied at half price.

Bulblets	Bulblets	Bulblets
Aflame .....	Hinemoa .....	Mrs. S. A. Errey.....
Ave Maria .....	Impressario .....	Mrs. Van Konynen-
Angeles Dream .....	Jane Addams .....	berg .....
Antione .....	John Toland .....	Monarch of the Glen ..
Annie Laurie .....	Jubilee .....	Moorish King .....
Berty Snow .....	King of Oranges.....	Mother Machree.....
Betty Nuthall .....	La Paloma .....	New Violet .....
Bill Sowden .....	Lavender Bride .....	Orange Butterfly.....
Blue Danube .....	Lavender Delight.....	Paul Pfitzer .....
Blue Triumphator.....	Libelle .....	Pearl of California.....
Canberra .....	Littlejohn .....	Pfitzer's Triumph .....
Cadillac .....	Longfellow .....	Pride of Portland.....
Catherine Coleman... ..	Madame Norena .....	Purple Victory .....
Chas. Dickens .....	Maid of Orleans.....	Primrose Princess.....
Constancy .....	Mammoth White.....	Ramesses .....
Commander Koehl.....	Marocco .....	Rippling Water .....
Coronado .....	Marmora .....	Salbach's Pink .....
Dr. Moody .....	Mary Frey .....	Scarlet Bedder .....
Dr. F. E. Bennett.....	Mary Jane .....	Schwabenmaechen ...
Dr. Nelson Shook.....	Mexican Fire Opal.....	Seafoam .....
Frank M. Shick.....	Minuet .....	Sultan .....
Geraldine Farrar.....	Miss Des Moines .....	Tobersun .....
Gay Hussar .....	Mrs. F. C. Hornber-	Veilchenblau .....
Golden Dream .....	ger .....	W. H. Phipps .....
Graf Zeppelin .....	Miss Joy .....	Wolf Gang Von Goe-
Heavenly Blue .....	Mrs. Calvin Coolidge ..	the .....
Helen Jacobs .....	Mrs. Ray P. Chase.....	Wurtembergia .....

#### BIG VALUE OFFER

I am prompted to make this remarkable offer for three reasons:

FIRST: To encourage distribution of the better and newer varieties which, when once seen, will be in immediate demand.



SECOND: This offer is particularly to my old customers in appreciation and consideration of their past liberal orders.

THIRD: To secure discriminating NEW customers who are interested in only the best in Glads.

(Once a customer of J. H., always a customer. Try it!)

These varieties are selected by me as being the best and most outstanding of the world's newest originations.

The newest and best while they are newest and best.

This is a splendid opportunity for the amateur to secure these desirable new ones at a very reasonable price and for the young professional grower to get an early start of the greater ones of the future. They should make you money. If you should purchase a like amount of large bulbs of these same varieties they would cost you more than \$500. Think it over, (but don't think too long) and then say it with an order. Thank you.

### SPECIAL OFFER

I offer ONLY 100 of these sets at this price and ONLY one set to each customer. First come first served.

All bulblets are especially hand selected as to size and soundness and all are guaranteed true to name and disease free. Liberal count.

Discounts do not apply to these sets.

**PRICE \$19.75** **BIG BLUE RIBBON** **Actual Value \$35.00**  
Special bulblet set No. 100. Varieties listed by color

#### WHITE

	Bulblets	
Maid of Orleans (Pf). Large exhibition white with heavy substance.....	2 for	\$1.00
Mrs. Ray P. Chase (Miller). Large creamy white with light yellow throat. Perfect spike. ....	6 for	2.00
Seafoam (Vaughan). One of the most beautiful white primulinus .....	6 for	.50

#### BLUE and VIOLET

Blue Danube (Pf). New deep blue with darker blotch. Good placement and substance .....	3 for	1.00
Libelle (Pf). New helitrope blue, good size and substance .....	2 for	1.00
Blue Triumphator (Pf). Pfitzer's \$100 blue. Some seasons excellent spike and massive flowers, others not so good. Does not stand heat well ..	2 for	2.00

#### RED and SCARLET

Commender Koehl (Pf). Fine deep red with very heavy substance.....	12 for	1.00
Graf Zeppelin (Pf). Rich large red with good substance .....	3 for	1.00
Wurtembergia (Pf). Very large scarlet with cream blotch and good substance .....	2 for	1.00
Wolf Gang Von Goethe (Pf). Very large red raspberry shade. Immense flowers on spike .....	3 for	1.00

#### DARK RED

Bill Sowden (Fallu). Giant rich dark red flower on straight spike.....	6 for	1.50
Marocco (Pf). Deep rich red. Prolific .....	15 for	.50
Thos. A. Edison (K). Rich dark red. Heavily ruffled with good substance ..	4 for	.50

#### YELLOW

Canberra (Errey). Large pure yellow of exhibition type .....	12 for	.50
Tobersun (Austin). Large tall yellow with excellent placement .....	15 for	.50

#### PURPLE

Ramesses (Stevens). Very tall spike with immense aster purple flowers ..	3 for	1.00
Purple Victory (Gil). Rich purple and large florets .....	12 for	1.00

#### LIGHT PINK

Picardy (Palmer). The outstanding exhibition pink at the Des Moines Show, 1930 .....	2 for	2.00
Schwabenmaedchen (P). Beautiful clear pink of exhibition type .....	3 for	1.00
Monarch of the Glen (E). Large salmon. Prolific. ....	12 for	1.00
Miss Joy (J. E. F.). The finest light pink grand primulinus. ....	40 for	.50
Salbach's Pink. Fine tall pink of excellent quality .....	40 for	.50
Edith Mason (Vaughan). One of the best light pinks. Exhibition Glad ..	6 for	.50
Helen Jacobs (S). Very tall straight spike with flowers of a clear Jasper pink. Well placed and very beautiful. ....	25 for	.50

#### ORANGE

Netherland Prince (S). One which Mr. Stevens regards as his best origination. ....	10 for	1.00
La Paloma (Dusinberrie). The finest orange. Grind Primulinus .....	25 for	.50
Betty Nuthall (S). The finest exhibition and commercial orange to date.....	50 for	.50

#### DARK PINK

Hinemoa (Doney). A very striking novelty of a dark pink with yellow blotch .....	6 for	.50
Littlejohn (Stevens). One of the tallest and finest ruffled rose glads in existence .....	12 for	.50

#### LAVENDER

King Arthur (A. A. A.). Large ruffled clear lavender with florets of great beauty form and placement. ....	2 for	4.00
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TOTAL.....\$30.00

Add bulblets to be selected from list below to the amount of.....\$ 5.00

Actual value of this wonderful set .....\$35.00  
 Select from following list bulblets to the value of \$5.00 which will be included with the above list to complete the set.  
 Mary Elizabeth (Dr. Stevens). Large exhibition white ..... 1 bulblet \$1.00  
 Hercules (Crow). Tall clear buff ..... 1 bulblet 2.50  
 Blue Royle (Vaughan). Originator claims largest violet blue and of good quality ..... 1 bulblet 1.50  
 Sultan (Crow). Tall spike with deep rosy red florets ..... 2 bulblets 1.00  
 Moorish King (Pf). Called the King of dark Glads ..... 2 bulblets 1.50  
 Helosia (Pf). Large ruffled yellow ..... 3 bulblets .50  
 Dearborn (Vaughan). Tall spike. Florets deep flesh color touched with crimson ..... 1 bulblet 1.00  
 Cadillac (Vaughan). Large golden yellow exhibition type. .... 2 bulblets 1.00

**TERMS:** \$19.75 cash with order and shipment prepaid, or, \$5.50 cash with order and \$15.00 C. O. D. when bulbs are shipped.

**SHIPMENTS:** Shipments will be made as early after November 20th as possible. Orders filled in order received.

"J. H. Heberling, Easton, Illinois.

New York, Dec. 10, 1931

Dear Sir: Received the package of bulblets ordered from you last Fall. Have always had exceptional luck with your bulblets. I now have some very fine bulbs of choice varieties that were grown from bulblets bought from you two years ago. Would rather buy bulblets of outstanding varieties, wait two years and have a good spike than buy No. 1 bulbs of the new varieties. My experience has been that it pays to buy bulblets from a firm that has a reputation behind it. I have never had one of your bulblets that has not been true to name when it has bloomed. Cannot say the same where I have ordered some other places and thought I was saving money. Very truly yours, H. N. R."

**Price \$9.25                      LITTLE BLUE RIBBON                      Actual Value \$16.05**

Special bulblet set No. 200. Varieties listed by color.

Bulblets			Bulblets		
<b>WHITE</b>			<b>ORANGE</b>		
Mrs. Ray P. Chase (Miller)	3 for	1.00	Miss Joy (J. E. F.)	20 for	.25
Maid of Orleans (Pf)	1 for	.50	La Paloma (Dusinberrie)	12 for	.25
Seafoam (Vaughan)	3 for	.25	Betty Nuthall (Sal)	50 for	.25
<b>BLUE</b>			<b>DARK PINK</b>		
Blue Triumphator (Pf)	1 for	1.00	Hinemoa (Doney)	3 for	.25
Libelle (Pf)	1 for	.50	Littlejohn (Stevens)	6 for	.25
<b>RED and SCARLET</b>			<b>LAVENDER</b>		
Commander Koehl (Pf)	6 for	.50	King Arthur (A. A. A.)	1 for	2.00
Graf Zeppelin (Pf)	1 for	.35			
Wurtembergia (Pf)	1 for	.50			
Wolfgang Von Goethe (Pf)	2 for	.70			
<b>DARK RED</b>					
Bill Sowden (Fallu)	2 for	.60			
Marocco (Pf)	8 for	.25			
<b>YELLOW</b>					
Canberra (Errey)	6 for	.25			
Tobersun (Austin)	15 for	.50			
<b>PURPLE</b>					
Purple Victory (Gil)	6 for	.50			
Ramesses (Stevens)	2 for	.70			
<b>LIGHT PINK</b>					
Helen Jacobs (Salbach)	12 for	.25			
Salbach's Pink (Salbach)	12 for	.25			
Alma Needham (Pf)	6 for	.25			
Angeles Dream (Ellis)	12 for	.30			
Schwabenmaedchen (Pf)	2 for	.70			

Total .....\$13.05\*

All bulblets to be selected from the list below to the amount of .....\$ 3.00  
 Actual value of this wonderful set \$16.05  
 Select from this list bulblets to the value of \$3.00 which will be included with the above list to complete the set.

Bulblets			Bulblets		
Mary Elizabeth (Stevens)	1 for	1.00	Purple Victory	6 for	.50
Hercules (Crow)	1 for	2.50	Ramesses	1 for	.35
Blue Royale (Vaughan)	1 for	1.50	Miss Joy	40 for	.50
Sultan (Crow)	2 for	1.00	Coryphee	12 for	.25
Moorish King (Pf)	2 for	1.50	Orange Wonder	25 for	.30
Picardy (Palmer)	1 for	1.00	Mexican Fire Opal	4 for	.25
Helosia (Pf)	3 for	.50	La Paloma	12 for	.25
Dearborn (Vaughan)	1 for	1.00	Betty Nuthall	25 for	.25
Cadillac (Vaughan)	2 for	1.00	Jubilee	6 for	.25
			Aflame	30 for	.20
			Wolfgang Von Goethe	1 for	.35
			Mammoth White	4 for	.25

**TERMS:** \$9.25 cash with order and shipment prepaid, or, \$2.75 cash with order and \$7.00 C. O. D. when bulbs are shipped.

**SHIPMENTS:** Shipments will be made as early after November 20th as possible. Orders filled in order received.

**Price \$4.75                      THE WINNER SPECIAL                      Actual Value \$8.20**

Bulblets			Bulblets		
Mrs. Ray P. Chase	1 for	.40	Purple Victory	6 for	.50
Maid of Orleans	1 for	.50	Ramesses	1 for	.35
Libelle	1 for	.50	Miss Joy	40 for	.50
Aida	25 for	.30	Coryphee	12 for	.25
Othello	15 for	.25	Orange Wonder	25 for	.30
Commander Koehl	3 for	.25	Mexican Fire Opal	4 for	.25
Pfitzer's Triumph	20 for	.25	La Paloma	12 for	.25
Bill Sowden	1 for	.30	Betty Nuthall	25 for	.25
Marocco	8 for	.25	Jubilee	6 for	.25
Nimrod	35 for	.25	Aflame	30 for	.20
Antione	25 for	.50	Wolfgang Von Goethe	1 for	.35
Tobersun	15 for	.50	Mammoth White	4 for	.25
Primrose Princess	40 for	.25			

All prepaid for \$4.75. Shipping dates after November 20th.

J. H. HEBERLING, EASTON, ILL., U. S. A.